

### HALF YEARLY REPORT

FOR THE HALF YEAR ENDED 31 MARCH, 2018 (UN-AUDITED)



### IN THE NAME OF ALLAH THE BENEFICENT, THE MERCIFUL

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### VISION

To be the leader in sugar industry by building the company's image through quality improvement, competitive prices and meeting social obligations.

### MISSION

- To endeavour to be the market leader by offering high quality sugar to our customers at competitive prices.
- To continue improving operating performance and profitability thereby ensuring growth for the company while serving best interest of shareholders.

### **COMPANY INFORMATION**

BOARD OF DIRECTORS MR. GHULAM AHMED ADAM SYED NAZAR MAHMOOD SHAH

MR. JAWAID AHMED

LT. COL. (RTD.) MUHAMMAD MUJTABA

MR. JUNAID G. ADAM MR. OMAR G. ADAM MR. MUSTAFA G. ADAM

**AUDIT COMMITTEE** 

CHAIRMAN SYED NAZAR MAHMOOD SHAH
MEMBER MR IAWAID AHMED

MEMBER MR. JAWAID AHMED MEMBER MR. JUNAID G. ADAM

HUMAN RESOURCE AND REMUNERATION MR. JUNAID G. ADAM MR. OMAR G. ADAM

LT. COL (RTD) MUHAMMAD MUJTABA

DIRECTOR FINANCE/ MR. QAMAR RAFI KHAN Chartered Accountant

HEAD OF INTERNAL AUDIT MR. NOMAN IQBAL

ACCA

REGISTERED OFFICE HAJI ADAM CHAMBERS,

ALTAF HUSSAIN ROAD, NEW CHALLI , KARACHI-2

TEL NO. 32417812-16 & 32401139-43

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WEBSITE: www.adam.com.pk/adamsugar.html

FACTORY CHAK NO. 4, FORDWAH, CHISHTIAN

DISTRICT BAHAWALNAGAR

STATUTORY AUDITORS RAHMAN SARFARAZ RAHIM IQBAL RAFIQ

CHARTERED ACCOUNTANTS

SHARE REGISTRARS C & K MANAGEMENT ASSOCIATES

(PVT) LTD

4TH FLOOR, 404 TRADER TOWER, ABDULLAH HAROON ROAD, KARACHI

TEL NO. 35685930 FAX NO. 35687839



# IN THE NAME OF ALLAH THE BENEFICENT, THE MERCIFUL

### CHIEF EXECUTIVE 'S REVIEW

On behalf of the Board of Directors, I am pleased to present to you the unaudited accounts of the Company for the six months  $\,$  ended 31 March 2018.

The mills crushed 606,623 tons of sugarcane at an average recovery of 9.53% and produced 57,835 tons of sugar as compared to 710,053 tons of sugar cane at an average recovery of 9.17% and production of 65,097 tons of sugar in the previous period.

Sugarcane price fixed by the Government for season 2017-2018 is Rs.180/- per 40 KG. The directors are pleased to place on record their appreciation for the devoted and dedicated services of the officers, staff and workers of the company.

CHULAM AUMED ADAM)
CHIEF EXECUTIVE

Karachi: 28 May, 2018



## AUDITORS' REPORT TO MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Adam Sugar Mills Limited as at March 31, 2018 and the related condensed statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows together with the notes forming part thereof (here-in-after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting and reporting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed statement of profit or loss and condensed interim statement of comprehensive income for the quarters ended March 31, 2018 and March 31, 2017 have not been reviewed, as we are required to review only the cumulative figures for the half year ended March 31, 2018 and March 31, 2017.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity". A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended March 31, 2018 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi

Dated: 28 May, 2018

Rahman Sarfaraz Rahim Iqbal Rafiq

Chartered Accountants

Engagement Partner: Muhammad Waseem



# CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT MARCH 31, 2018

ASSETS	Note	March 31 2018 (Unaudited)Rupees	September 30, 2017 (Audited)
Non-current assets Property, plant and equipment Long term deposits	5 _	1,757,718,063 32,400 1,757,750,463	1,580,825,659 32,400 1,580,858,059
Current assets Stores and spares Stock in trade Short term investments Trade debts - considered good Loans and advances	6 7 8	142,400,886 2,378,929,463 23,518,154 52,506,895 144,123,570	129,060,805 1,830,849,322 23,518,154 61,325,835 271,281,873
Deposits and prepayments Rebate receivable Others receivables - considered good Interest accrued Tax refunds due from government - net Cash and bank balances Total assets	9	6,428,822 197,390,801 1,276,192 2,206,557 78,099,622 27,706,801 3,054,587,763 4,812,338,226	11,116,370 6,460,000 1,018,692 1,967,285 75,856,270 70,586,289 2,483,040,895 4,063,898,954
EQUITY AND LIABILITIES	=	4,012,330,220	4,003,070,734
Share capital and reserves			
Authorized share capital 25,000,000 Ordinary shares of Rs. 10 each (September 30, 2017: 25,000,000)	=	250,000,000	250,000,000
Issued, subscribed and paid-up capital 17,290,962 Ordinary shares of Rs. 10 each (September 30, 2017: 17,290,962) Accumulated profit General reserve Share premium		172,909,620 172,588,096 200,000,000 172,909,620 718,407,336	172,909,620 213,429,359 200,000,000 172,909,620 759,248,599
Surplus on revaluation of property, plant and equipment		394,847,043	393,910,254
Non-current liabilities Director's subordinated loan Long term financing Deferred liabilities  Current liabilities Short term borrowings Trade and other payables Accrued markup Current maturity of long term financing Unclaimed dividend	10 11	20,140,785 334,753,102 79,057,392 433,951,279 1,523,498,525 1,593,932,744 32,702,375 109,299,267 5,699,657 3,265,132,568	19,273,478 117,406,195 89,492,580 226,172,253 1,487,737,018 1,059,781,137 32,086,499 99,263,537 5,699,657 2,684,567,848
Contingencies and commitments	14		
Total equity and liabilities		4,812,338,226	4,063,898,954
The annexed notes from 1 to 20 form an integral part of this con	densed inter	ım tınancıal informati	on.

Chief Executive

Director

Chief Financial Officer



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

		Six months peri	iod ended	Quarter e	nded
		March 31,	March 31,	March 31,	March 31,
		2018	2017	2018	2017
1	Note		Rupe	ees ———	
Net Turnover	15	2,275,147,265	560,430,594	1,355,951,388	459,964,102
Cost of sales		(2,167,954,383)	(524,361,390)	(1,235,749,064)	(410,264,839)
Gross profit		107,192,882	36,069,204	120,202,324	49,699,263
Administrative expenses	Г	(46,726,542)	(33,521,991)	(30,965,878)	(17,477,710)
Selling expenses		(47,101,633)	(5,361,861)	(37,194,952)	(2,798,497)
		(93,828,175)	(38,883,852)	(68,160,830)	(20,276,207)
Operating profit / (loss)	_	13,364,707	(2,814,648)	52,041,494	29,423,056
Other operating income		11,350,003	3,705,488	11,157,300	2,556,455
	_	24,714,710	890,840	63,198,794	31,979,511
Financial charges		(68,294,487)	(40,353,330)	(44,202,306)	(29,816,930)
(Loss) / profit before taxati	on _	(43,579,777)	(39,462,490)	18,996,488	2,162,581
Taxation					
- Current		(6,880,827)	-	(6,480,248)	(12,289,358)
- Deferred		8,502,559	10,678,751	8,502,559	10,678,751
		1,621,732	10,678,751	2,022,311	(1,610,607)
(Loss) / profit after taxation	ı _	(41,958,045)	(28,783,739)	21,018,799	551,974
(Loss) / earning per share -					
Basic & diluted	_	(2.43)	(1.66)	1.22	0.03

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Chief Executive

Director

Chief Financial Officer

Karachi: 28th May, 2018

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### CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

	Six months pe	eriod ended	Quart	er ended	
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	
		Rup	ees		
(Loss) / profit for the period	(41,958,045)	(28,783,739)	21,018,799	551,974	
Other comprehensive income for the period					
Items that will not be reclassified subsequently to profit or loss					
Reversal of deferred tax liability on revaluation surplus due to change in tax rate	2,053,571	-	-	-	
Total comprehensive (loss) / profit for					
the period	(39,904,474)	(28,783,739)	21,018,799	551,974	

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

ChiefExecutive

Director

Chief Financial Officer

Karachi: 28th May, 2018

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# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

	Six months period ended	
	March 31, March	
	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES	———Rupe	es ———
Loss before taxation	(43,579,777)	(39,462,490)
Adjustments for non cash charges and other items:		
Depreciation expense for the period	32,992,145	30,625,128
Finance cost	68,294,487	40,353,330
Provision for gratuity	120,941	-
	101,407,573	70,978,458
Operating profit before working capital changes	57,827,796	31,515,968
Working capital changes		
(Increase) / decrease in current assets		
Stores, spares and loose tools	(13,340,081)	51,430,336
Stock-in-trade	(548,080,141)	(2,520,649,624)
Trade debts and other receivables	8,561,440	-
Short term loans and advances	127,158,303	(144,920,969)
Deposits and prepayments Interest accrued	4,687,548	(1,017,680)
Rebate receivable	(239,272)	264,639
Redate receivable	(190,930,801)	169,751,200 (2,445,142,098)
Increase in current liabilities	(012,103,004)	(2,443,142,098)
Trade and other payables	534,151,607	1,203,516,737
	(78,031,397)	(1,241,625,361)
Cash flow used in operating activities	(20,203,601)	(1,210,109,393)
Taxes paid	(9,124,179)	(62.212.544)
Gratuity paid	(9,124,179)	(62,212,544)
Finance cost paid	(66,811,303)	(25,422,600)
Net cash flow used in operating activities	(96,139,083)	(1,297,744,537)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure	(209,884,549)	(30,637,634)
Cash flow used in investing activities	(209,884,549)	(30,637,634)
	(205,001,015)	(30,037,031)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	- ]	(29,898,110)
(Repayment) / proceeds from long term loan - net	227,382,637	(22,024,715)
Proceeds from short term loan - net	35,761,507	1,381,489,804
Net cash flow from financing activities	263,144,144	1,329,566,979
Net decrease in cash and cash equivalents	(42,879,488)	1,184,808
Cash and cash equivalents at the beginning of the period	94,104,443	69,251,551
Cash and cash equivalents at the end of the period	51,224,955	70,436,359
Cash and cash equivalent 13		
Cash and cash equivalent 13 - Cash and bank balances	27 704 901	46 019 205
- Cash and bank balances - Short term investments	27,706,801 23,518,154	46,918,205 23,518,154
Show term in continuity	51,224,955	70,436,359
	21,221,733	, 0, .50,557

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Karachi: 28th May, 2018

Director

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

	Issued, subscribed and paid up share capital	Accumulated profit	General reserve	Share premium	Total
			Rupees		
Balance as at October 1, 2016	172,909,620	276,600,917	200,000,000	172,909,620	822,420,157
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	1,391,293	-	-	1,391,293
Total comprehensive loss for the six months period ended March 31, 2017	-	(28,783,739)	-	-	(28,783,739)
<b>Transaction with owners</b> Final Dividend paid @ 35% (Rs. 3.5 per share)	-	(60,518,367)	-	-	(60,518,367)
Balance as at March 31, 2017	172,909,620	188,690,104	200,000,000	172,909,620	734,509,344
Balance as at April 1, 2017	172,909,620	188,690,104	200,000,000	172,909,620	734,509,344
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	989,609	-	-	989,609
Total comprehensive income for the six months period ended September 30, 2017	-	23,749,646	-	-	23,749,646
Balance as at September 30, 2017	172,909,620	213,429,359	200,000,000	172,909,620	759,248,599
Balance as at October 1, 2017	172,909,620	213,429,359	200,000,000	172,909,620	759,248,599
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	1,116,782	-	-	1,116,782
Reversal of deferred tax liability on revaluation surplus due to change in tax rate	-	(2,053,571)	-	-	(2,053,571)
Total comprehensive loss for the six months period ended March 31, 2018	-	(39,904,474)	-	-	(39,904,474)
Balance as at March 31, 2018 (Un-audited)	172,909,620	172,588,096	200,000,000	172,909,620	718,407,336

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Chief Executive

Director

Chief Financial Officer

Karachi: 28th May, 2018



### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

#### 1 THE COMPANY AND ITS OPERATIONS

Adam Sugar Mills Limited (the Company) was Incorporated in Pakistan in 1965 as a public limited company. The shares of the Company are quoted on Pakistan Stock Exchange (formerly Karachi and Lahore Stock Exchanges). The Company is principally engaged in the manufacturing and sale of sugar. The Company's registered office is situated at Haji Adam Chambers, 1st Floor, Altaf Hussain Road, New Chali, Karachi.

Due to the seasonal availability of sugarcane during the period beginning from November to April, the Company's production facilities operated at full capacity during the period covered under this condensed interim financial information. Therefore, costs of production and stock levels are expected to decline in the upcoming half year compared to the period covered under this condensed interim financial information.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

- 2.1.1 These condensed interim financial information have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where the provisions of and directives issued under the Companies Act, 2017 have been followed.
- 2.1.2 This condensed interim financial information does not include all of the information required for annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended September 30, 2017.
- 2.1.3 The comparative statement of financial position presented in this condensed interim financial information has been extracted from the audited annual financial statements of the Company for the year ended September 30, 2017, whereas the comparative Statement of profit or loss, comparative statement of comprehensive income, comparative statement of changes in equity and comparative statement of cash flows have been extracted from the unaudited condensed interim financial information for the half year ended March 31, 2017.

#### 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention except that the land, buildings and Plant & Machinery are stated at fair values determined by an independent valuer.

### 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pakistani Rupees which is the Company's functional currency.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended September 30, 2017.

#### **Change in Accounting Policy**

Section 235 of the repealed Companies Ordinance 1984 ('repealed ordinance') relating to treatment of surplus arising on revaluation of fixed assets has not been carried forward in The Companies Act, 2017. With the omission of said specific section, the accounting difference between the IFRS and repealed Companies Ordinance 1984 relating to the surplus on revaluation of fixed assets has been eliminated. This requires change in accounting policy relating to surplus on revaluation of fixed assets to bring it in line with the requirements of the Companies Act 2017 and IFRS to the extent of presenting the surplus on revaluation of fixed assets under equity.



Further, the above change in accounting policy has no impact on corresponding figures except for the presentation as mentioned above.

#### 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the accounting policies and the reported amounts of assets and liabilities, income and expenses. However, actual results may differ from these estimates.

The significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended September 30, 2017.

		March 31,	September 30,
		2018	2017
		(Unaudited)	(Audited)
PROPERTY, PLANT AND EQUIPMENT	Note	Rupees	Rupees
Operating fixed assets	5.1	1,713,162,099	1,547,153,307
Capital work-in-progress		44,555,964	33,672,352
		1,757,718,063	1,580,825,659
Operating fixed assets			_
Opening written down value		1,547,153,307	1,441,043,894
Additions during the period / year	5.2	199,000,937	173,492,632
Disposals during the period / year		-	(2,483,251)
Depreciation for the period / year		(32,992,145)	(64,899,968)
		1,713,162,099	1,547,153,307
Additions to operating fixed assets			
Freehold land		-	-
Factory buildings on freehold land		532,062	2,219,440
Plant and machinery		191,753,396	157,683,395
Vehicles		1,682,519	9,360,900
Office equipments		-	9,500
Computer and other equipments		74,420	874,850
Furniture and fixtures		75,182	506,026
Electrical equipments		4,656,688	2,629,650
Tools and other equipments		226,670	208,871
		199,000,937	173,492,632
STOCK IN TRADE			_
Sugar in process		27,620,866	6,118,261
Sugar - finished good		2,242,029,212	1,819,967,686
Molasses		109,279,385	4,763,375
		2,378,929,463	1,830,849,322
TRADE DEBTS - considered good			
Local debtors - unsecured	7.1	52,506,895	61,325,835
	Operating fixed assets Capital work-in-progress  Opening written down value Additions during the period / year Disposals during the period / year Depreciation for the period / year Additions to operating fixed assets Freehold land Factory buildings on freehold land Plant and machinery Vehicles Office equipments Computer and other equipments Furniture and fixtures Electrical equipments Tools and other equipments  STOCK IN TRADE Sugar in process Sugar - finished good Molasses  TRADE DEBTS - considered good	Operating fixed assets Capital work-in-progress  Operating fixed assets Opening written down value Additions during the period / year Disposals during the period / year Depreciation for the period / year Depreciation for the period / year  Additions to operating fixed assets Freehold land Factory buildings on freehold land Plant and machinery Vehicles Office equipments Computer and other equipments Furniture and fixtures Electrical equipments Tools and other equipments  STOCK IN TRADE Sugar in process Sugar - finished good Molasses  TRADE DEBTS - considered good	PROPERTY, PLANT AND EQUIPMENT   Note   Rupees



7.1 This includes receivable from Province of Punjab through District Collector Bahawalnagar and other related Government departments amounting to Rs. 37.5 million.

8	LOANS AND ADVANCES	March 31, 2018 (Unaudited) Rupees	September 30, 2017 (Audited) Rupees
	Loans - considered good		
	- Staff	2,252,660	1,576,768
	Advances - considered good		
	- Growers	3,211,273	4,701,243
	- Suppliers	137,941,544	259,131,136
	- Staff for expenses	718,093	5,872,726
		141,870,910	269,705,105
		144,123,570	271,281,873
9	CASH AND BANK BALANCES  Cash in hand	1,224,306	445,775
	Cash at banks		
	- Current accounts	26,392,028	69,867,199
	- Deposit accounts	90,467	273,315
	4	26,482,495	70,140,514
		27,706,801	70,586,289
10	DIRECTOR'S SUBORDINATED LOAN		
	Balance as at the beginning of the period / year	19,273,478	17,682,090
	Unwinding of imputed interest	867,307	1,591,388
		20,140,785	19,273,478
10.1	This represents an interest free and unsecured long term loan, obtain	ad from Chief Evecutive	of the Company for

10.1 This represents an interest-free and unsecured long term loan obtained from Chief Executive of the Company for working capital purposes. The loan is repayable in September 2020 and is being amortized at an imputed interest rate of 9% p.a.

		March 31, 2018 (Unaudited)	September 30, 2017 (Audited)
11	LONG TERM FINANCES	Rupees	Rupees
	From banking companies - Secured		
	Habib Bank Limited	69,289,780	83,146,923
	JS Bank Limited	224,762,589	133,522,809
	Al Baraka Bank Limited	150,000,000	-
		444,052,369	216,669,732
	Current maturity shown under current liabilities	(109,299,267)	(99,263,537)
		334,753,102	117,406,195



#### 12 SHORT TERM BORROWINGS

Unsecured - in	iterest free
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- from Chief Executive		32,164,394	32,164,394
Secured - profit / interest bearing			
- from conventional banking companies	12.1	705,767,631	1,342,072,624
- from Islamic banking companies	12.2	785,566,500	113,500,000
		1 523 498 525	1 487 737 018

- 12.1 This represents short term credit facilities available from various banking companies and aggregate unavailed as at March 31, 2018 amounting to Rs. 744.23 million (September 30, 2017: Rs. 207.93 million). These facilities are secured against pledge of white refined sugar, equitable mortgage on property of directors to the extent of market value, ranking charge over current and fixed assets and subordination of director's loan and personal guarantee of Chief executive. Rate of mark up ranges from one month KIBOR + 1.25% to 3 months KIBOR + 2% (September 30, 2017: one month KIBOR + 1.25% to 3 months KIBOR + 2%).
- 12.2 This represents Istisna and Salam finance facilities available from various Islamic banking companies and aggregate unavailed as at March 31, 2018 amounting to Rs. 14.43 million (September 30, 2017: 686.50 million). These facilities are secured against pledge of refined sugar, first paripassu charge over plant and machinery, ranking charge over present and future current assets and subordination of director's loan and personal guarantee of Chief executive. Rate of profit ranges from relevant KIBOR + 1.75% to 2.5% (September 30, 2017: KIBOR + 1.75% to 2.25%).

		March 31,	September 30,
		2018	2017
		(Unaudited)	(Audited)
13	TRADE AND OTHER PAYABLES	Rupees	Rupees
	Trade creditors	1,221,544,116	730,766,375
	Accrued liabilities	159,924,016	142,039,241
	Advance from customers	193,400,384	167,885,747
	Retention money	92,630	87,083
	Workers welfare fund	11,630,065	11,630,065
	Provident fund payable	7,129,409	7,160,502
	Others	212,124	212,124
		1,593,932,744	1,059,781,137

### 14 CONTINGENCIES AND COMMITMENTS

### 14.1 Contingencies

There is no significant change in the status of contingencies and commitments as reported in the audited financial statements for the year ended September 30, 2017.

Quarter ended

March 31

2017

March 31,

2010

Six months period ended

March 31,

2010

#### 15 SALES - NET

	2010	2017	2010	2017		
SALES - NET	Rupees —					
Sales Gross						
Sugar - Local	1,469,820,200	508,778,937	755,052,933	402,483,400		
Sugar - Export	689,772,836	-	497,835,400	-		
Molasses	72,565,973	89,918,760	66,494,332	85,640,085		
	2,232,159,009	598,697,697	1,319,382,665	488,123,485		
Export Rebate	190,930,801	-	143,852,541	-		
Federal Excise Duty	(147,942,545)	(38,267,103)	(107,283,818)	(28,159,383)		
	2,275,147,265	560,430,594	1,355,951,388	459,964,102		

March 31.

2017

#### 16 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party and exercise significant influence over other party in making financial and operating decisions. Related parties comprise of associated Companies, directors of the Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit fund.

Transactions with related parties other than those disclosed elsewhere are as follows:

	Six months period ended		Quarter ended		
	March 31,	March 31,	March 31,	March 31,	
	2018	2017	2018	2017	
	Rupees				
Receipt of unsecured short term borrowings from the Chief Executive		154,850,000		119,850,000	
Payment of unsecured short term borrowings from the Chief Executive		267,283,000	<u> </u>	248,853,000	
Purchase of oil and lubricants from associated undertakings	9,121,073	7,968,114	6,114,270	3,665,681	
Payment to associated undertakings against oil and lubricants	7,000,000	9,647,424		4,742,960	
Remuneration and other benefits of Chief Executives and Directors	2,475,000	1,758,000		879,000	

### 17 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements of the Company as at and for the year ended September 30, 2017.

#### 18 CORRESPONDING FIGURES

Corresponding figures have been re-arranged and reclassified, wherever considered necessary for the purposes of comparison and better presentation the effect of which is not deemed to be material.



### 9 AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue in the Board of Directors meeting held on 28 May, 2018

### 20 GENERAL

Figure have been rounded off to the nearest rupee.

Chief Executive

Director

Chief Financial Officer

Karachi: 28th May, 2018