

### **QUARTERLY REPORT**

FOR THE PERIOD ENDED 30 JUNE, 2018 (UN-AUDITED)



## IN THE NAME OF ALLAH THE BENEFICENT, THE MERCIFUL

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#### VISION

To be the leader in sugar industry by building the company's image through quality improvement, competitive prices and meeting social obligations.

### **MISSION**

To endeavour to be the market leader by offering high quality sugar to our customers at competitive prices.

To continue improving operating performance and profitability thereby ensuring growth for the company while serving best interest of shareholders.

### **COMPANY INFORMATION**

**BOARD OF DIRECTORS** MR. GHULAM AHMED ADAM

SYED NAZAR MAHMOOD SHAH

MR. JAWAID AHMED

LT. COL. (RTD.) MUHAMMAD MUJTABA

MR. JUNÀID G. ADAM MR. OMAR G. ADAM MR. MUSTAFA G. ADAM

**AUDIT COMMITTEE** 

CHAIRMAN SYED NAZAR MAHMOOD SHAH

**MEMBER** MR. JAWAID AHMED **MEMBER** MR. JUNAID G. ADAM

HUMAN RESOURCE AND REMUNERATION

COMMITEE

MR. JUNAID G. ADAM MR. OMAR G. ADAM

LT. COL (RTD) MUHAMMAD MUJTABA

DIRECTOR FINANCE/ MR. QAMAR RAFI KHAN **Chartered Accountant** CORPORATE SECRETARY

HEAD OF INTERNAL AUDIT MR. NOMAN IQBAL

**ACCA** 

HAJI ADAM CHAMBERS, REGISTERED OFFICE ALTAF HUSSAIN ROAD,

NEW CHALLI , KARACHI-2 TEL NO. 32417812-16 & 32401139-43 FAX NO. 32427560

WEBSITE: www.adam.com.pk/adamsugar.html

**FACTORY** CHAK NO. 4, FORDWAH, CHISHTIAN

DISTRICT BAHAWALNAGAR

STATUTORY AUDITORS RAHMAN SARFARAZ RAHIM IQBAL RAFIQ

CHARTERED ACCOUNTANTS

SHARE REGISTRARS C & K MANAGEMENT ASSOCIATES

(PVT) LTD

4TH FLOOR, 404 TRADER TOWER, ABDULLAH HAROON ROAD, KARACHI

TEL NO. 35685930 FAX NO. 35687839



### IN THE NAME OF ALLAH THE BENEFICENT, THE MERCIFUL

### **CHIEF EXECUTIVE 'S REVIEW**

On behalf of the Board of Directors, I am pleased to present to you the unaudited accounts of the Company for the third quarter ended 30 June, 2018.

The mills crushed 606,623 tons of sugarcane at an average recovery of 9.53% and produced 57,835 tons of sugar as compared to 710,053 tons of sugarcane at an average recovery of 9.17% and production of 65,097 tons of sugar in the previous period.

Sugarcane price fixed the Government for season 2017-2018 is Rs. 180/- per 40 KG.

The directors are pleased to place on record their appreciation for the devoted and dedicated services of the officers, staff and workers of the company.

Karachi: 26 July 2018 (CHUZAM AMMED ADAM)
CHIEF EXECUTIVE



## CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT JUNE 30, 2018

		June 30, 2018 (Unaudited)	September 30, 2017 (Audited)
ASSETS	Note	Rupee	es
Non-current assets			
Property, plant and equipment	5	1,764,142,976	1,580,825,659
Long term deposits		32,400	32,400
	_	1,764,175,376	1,580,858,059
Current assets	_		
Stores and spares		140,315,414	129,060,805
Stock in trade	6	1,636,856,510	1,830,849,322
Short term investments		23,518,154	23,518,154
Trade debts - considered good	7	52,506,895	61,325,835
Loans and advances	8	229,369,383	271,281,873
Deposits and prepayments		6,608,822	11,116,370
Rebate receivable		125,534,876	6,460,000
Others receivables - considered good		1,026,192	1,018,692
Interest accrued		2,467,652	1,967,285
Tax refunds due from government - net Cash and bank balances	9	56,000,933 39,114,020	75,856,270
Cash and bank balances	,	2,313,318,851	70,586,289 2,483,040,895
Total assets	-	4,077,494,227	4,063,898,954
	=	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,,
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized chara conital			
Authorized share capital 25,000,000 Ordinary shares of Rs. 10 each			
(September 30, 2017: 25,000,000)		250,000,000	250,000,000
(September 50, 2017. 25,000,000)	=	250,000,000	250,000,000
Issued, subscribed and paid-up capital			
17,290,962 Ordinary shares of Rs. 10 each			
(September 30, 2017: 17,290,962)		172,909,620	172,909,620
Accumulated profit		186,959,692	213,429,359
General reserve		200,000,000	200,000,000
Share premium		172,909,620	172,909,620
	_	732,778,932	759,248,599
Surplus on revaluation of property, plant and equipment		394,847,043	393,910,254
		374,047,043	373,710,234
Non-current liabilities			
Director's subordinated loan	10	20,936,480	19,273,478
Long term financing	11	314,555,089	117,406,195
Deferred liabilities		64,752,971	89,492,580
Current liabilities		400,244,540	226,172,253
Short term borrowings	12	1,472,146,873	1,487,737,018
Trade and other payables	13	934,800,348	1,059,781,137
Accrued markup	13	54,282,348	32,086,499
Current maturity of long term financing		82,694,486	99,263,537
Unclaimed dividend		5,699,657	5,699,657
	L	2,549,623,712	2,684,567,848
Contingencies and commitments	14	., ,,	,,,
Ÿ	-	4 077 404 227	4 062 000 0E4
Total equity and liabilities	_	4,077,494,227	4,063,898,954

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Karachi: 26th July, 2018

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Chief Financial Officer

Director



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED JUNE 30, 2018

		For the third quarter ended		For the quart	er ended
		June 30,	June 30,	June 30,	June 30,
		2018	2017	2018	2017
	Note		Rupees -		
			·		
Net Turnover	15	3,368,004,863	1,342,965,880	1,092,857,598	782,535,286
Cost of sales		(3,214,694,662)	(1,246,707,520)	(1,046,740,279)	(722,346,130)
Gross profit		153,310,201	96,258,360	46,117,319	60,189,156
Administrative expenses		(62,856,371)	(50,870,922)	(16,129,829)	(17,348,931)
Selling expenses		(49,590,561)	(6,211,717)	(2,488,928)	(849,856)
		(112,446,932)	(57,082,639)	(18,618,757)	(18,198,787)
Operating profit		40,863,269	39,175,721	27,498,562	41,990,369
Other operating income		13,469,509	4,412,683	2,119,506	707,195
		54,332,778	43,588,404	29,618,068	42,697,564
Financial charges		(85,478,586)	(58,406,337)	(17,184,099)	(18,053,007)
(Loss) / profit before taxation		(31,145,808)	(14,817,933)	12,433,969	24,644,557
Taxation					
- Current		(19,191,621)	(4,606,749)	(12,310,794)	(4,606,749)
- Deferred		22,750,980	-	14,248,421	(10,678,751)
		3,559,359	(4,606,749)	1,937,627	(15,285,500)
(Loss) / profit after taxation		(27,586,449)	(19,424,682)	14,371,596	9,359,057
(Loss) / earning per share -					
Basic & diluted		(1.60)	(1.12)	0.83	0.54

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Chief Executive

Director

Chief Financial Officer



### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED JUNE 30, 2018

	For the third qu	ıarter ended	For the quar	rter ended
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
		Rupees		
(Loss) / profit for the period	(27,586,449)	(19,424,682)	14,160,298	9,359,055
Other comprehensive income for the period				
Items that will not be reclassified subsequently to profit or loss				
Reversal of deferred tax liability on revaluation surplus due to change in tax rate	2,053,571	1,190,451	-	1,190,451
Total comprehensive (loss) / profit for				
the period	(25,532,878)	(18,234,231)	14,160,298	10,549,506

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Chief Executive

Director

Chief Financial Officer



## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED JUNE 30, 2018

	June 30, 2018	June 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES	Rupees	s
Loss before taxation	(31,145,808)	(14,817,934)
Adjustments for non cash charges and other items:		
Depreciation expense for the period	52,742,059	46,551,243
Finance cost	85,478,586	58,406,337
Provision for gratuity	120,941	
Operating profit before working capital changes	138,341,586 107,195,778	104,957,580 90,139,646
Operating profit before working capital changes	107,175,776	70,137,040
Working capital changes		
(Increase) / decrease in current assets		
Stores, spares and loose tools	(11,254,609)	49,857,151
Stock-in-trade	193,992,812	(2,219,800,763)
Trade debts and other receivables	8,811,440	-
Short term loans and advances	41,912,490	(132,013,428)
Deposits and prepayments	4,507,548	(4,795,233)
Interest accrued	(500,368)	264,639
Rebate receivable	(119,074,876)	169,751,200
	118,394,437	(2,136,736,434)
Increase / (decrease) in current liabilities		
Trade and other payables	(124,980,789) (6,586,352)	941,102,441 (1,195,633,993)
Net cash generated from / (used in) operations	100,609,426	(1,105,494,347)
Taxes paid	649,217	(52,162,986)
Gratuity paid	-	(21,000)
Finance cost paid	(61,619,734)	(55,358,913)
Workers' profit participation fund paid	· · · · · · · · · · · ·	(9,050,486)
Net cash generated from / (used in) operating activities	39,638,909	(1,222,087,732)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure	(236,100,876)	(34,235,908)
Net cash used in investing activities	(236,100,876)	(34,235,908)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid		(54,006,233)
Long term loan obtained - net	180,579,843	35,474,486
Short term loan (repaid) / obtained - net	(15,590,145)	1,328,799,331
Net cash generated from financing activities	164,989,698	1,310,267,584
com generated from maneing activities	101,707,070	1,510,207,504
Net (decrease) / increase in cash and cash equivalents	(31,472,269)	53,943,944
Cash and cash equivalents at the beginning of the period	94,104,443	69,251,551
Cash and cash equivalents at the end of the period	62,632,174	123,195,495
Cook and each equivalents commiss of the following		
Cash and cash equivalents comprise of the following: - Cash and bank balances	20 114 020	00 677 241
	39,114,020	99,677,341
- Short term investments	23,518,154	23,518,154
	62,632,174	123,195,495

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Karachi: 26th July, 2018

Chief Executive

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Director



### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED JUNE 30, 2018

	Issued, subscribed and paid up share capital	Accumulated profit	General reserve	Share premium	Total
			Rupees		
Balance as at October 1, 2016	172,909,620	276,600,917	200,000,000	172,909,620	822,420,157
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	1,190,451	-	-	1,190,451
Total comprehensive loss for the nine months ended June 30, 2017	-	(19,424,682)	-	-	(19,424,682)
<b>Transaction with owners</b> Final Dividend paid @ 35% (Rs. 3.5 per share)	-	(60,518,367)	-	-	(60,518,367)
Amortization of suordinated loan	-	(729,995)	-	-	(729,995)
Balance as at June 30, 2017	172,909,620	197,118,324	200,000,000	172,909,620	742,937,564
Balance as at October 1, 2017	172,909,620	213,429,359	200,000,000	172,909,620	759,248,599
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	1,116,782	-	-	1,116,782
Reversal of deferred tax liability on revaluation surplus due to change in tax rate	-	(2,053,571)	-	-	(2,053,571)
Total comprehensive loss for the nine months period ended June 30, 2018	-	(25,532,878)	-	-	(25,532,878)
Balance as at June 30, 2018 (Un-audited)	172,909,620	186,959,692	200,000,000	172,909,620	732,778,932

The annexed notes from 1 to 20 form an integral part of this condensed interim financial information.

Chief Executive

Director

Chief Financial Officer



### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE PERIOD ENDED JUNE 30, 2018

#### 1 THE COMPANY AND ITS OPERATIONS

Adam Sugar Mills Limited (the Company) was Incorporated in Pakistan in 1965 as a public limited company. The shares of the Company are quoted on Pakistan Stock Exchange (formerly Karachi and Lahore Stock Exchanges). The Company is principally engaged in the manufacturing and sale of sugar. The Company's registered office is situated at Haji Adam Chambers, 1st Floor, Altaf Hussain Road, New Chali, Karachi.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

- 2.1.1 These condensed interim financial information have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where the provisions of and directives issued under the Companies Act, 2017 have been followed.
- 2.1.2 This condensed interim financial information does not include all of the information required for annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended September 30, 2017.
- 2.1.3 The comparative statement of financial position presented in this condensed interim financial information has been extracted from the audited annual financial statements of the Company for the year ended September 30, 2017, whereas the comparative Statement of profit or loss, comparative statement of comprehensive income, comparative statement of changes in equity and comparative statement of cash flows have been extracted from the unaudited condensed interim financial information for the third quarter ended June 30, 2018.

#### 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention except that the land, buildings and Plant & Machinery are stated at fair values determined by an independent valuer.

### 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pakistani Rupees which is the Company's functional currency.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended September 30, 2017.

#### Change in Accounting Policy

Section 235 of the repealed Companies Ordinance 1984 ('repealed ordinance') relating to treatment of surplus arising on revaluation of fixed assets has not been carried forward in The Companies Act , 2017. With the omission of said specific section, the accounting difference between the IFRS and repealed Companies Ordinance 1984 relating to the surplus on revaluation of fixed assets has been eliminated. This requires change in accounting policy relating to surplus on revaluation of fixed assets to bring it in line with the requirements of the Companies Act 2017 and IFRS to the extent of presenting the surplus on revaluation of fixed assets under equity.

Further, the above change in accounting policy has no impact on corresponding figures except for the presentation as mentioned above.



### 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the accounting policies and the reported amounts of assets and liabilities, income and expenses. However, actual results may differ from these estimates.

The significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended September 30, 2017.

5	PROPERTY, PLANT AND EQUIPMENT	Note	June 30, 2018 (Unaudited) Rupees	September 30, 2017 (Audited) Rupees
	Operating fixed assets	5.1	1,702,904,305	1,547,153,307
	Capital work-in-progress		61,238,671	33,672,352
			1,764,142,976	1,580,825,659
5.1	Operating fixed assets			
	Opening written down value		1,547,153,307	1,441,043,894
	Additions during the period / year	5.2	208,534,557	173,492,632
	Disposals during the period / year		(41,500)	(2,483,251)
	Depreciation for the period / year		(52,742,059)	(64,899,968)
			1,702,904,305	1,547,153,307
5.2	Additions to operating fixed assets			
	Freehold land		-	-
	Factory buildings on freehold land		565,612	2,219,440
	Plant and machinery		198,415,284	157,683,395
	Vehicles		4,490,474	9,360,900
	Office equipments		-	9,500
	Computer and other equipments		74,420	874,850
	Furniture and fixtures		105,409	506,026
	Electrical equipments		4,656,688	2,629,650
	Tools and other equipments		226,670	208,871
			208,534,557	173,492,632
6	STOCK IN TRADE			
	Sugar in process		4,757,852	6,118,261
	Sugar - finished good		1,558,855,411	1,819,967,686
	Molasses		73,243,247	4,763,375
			1,636,856,510	1,830,849,322
7	TRADE DEBTS - considered good			
	Local debtors - unsecured	7.1	52,506,895	61,325,835

<sup>7.1</sup> This includes receivable from Province of Punjab through District Collector Bahawalnagar and other related Government departments amounting to Rs. 37.5 million.



	LOANS AND ADVANCES		(Unaudited) Rupees	(Audited) Rupees
	Loans - considered good			1.554.540
	- Staff		2,131,835	1,576,768
	Advances - considered good			
	- Growers		4,031,338	4,701,243
	- Suppliers - Staff for expenses		222,487,494	259,131,136
	- Staff for expenses		718,716 227,237,548	5,872,726 269,705,105
			229,369,383	271,281,873
9	CASH AND BANK BALANCES			
	Cash in hand		1,091,898	445,775
	Cash at banks			
	- Current accounts		37,932,602	69,867,199
	- Deposit accounts		89,520	273,315
			38,022,122 39,114,020	70,140,514 70,586,289
			33,114,020	70,380,289
10	DIRECTOR'S SUBORDINATED LOAN			
	Balance as at the beginning of the period / year		19,273,478	17,682,090
	Unwinding of imputed interest		1,663,002 20,936,480	1,591,388 19,273,478
11	This represents an interest-free and unsecured long to The loan is repayable in September 2020 and is being LONG TERM FINANCES			
	From banking companies - Secured			
	Habib Bank Limited		69,289,780	83,146,923
	JS Bank Limited		177,959,795	133,522,809
	Al Baraka Bank Limited		150,000,000	
			397,249,575	216,669,732
	Current maturity shown under current liabilities		(82,694,486)	(99,263,537)
12	SHORT TERM BORROWINGS		314,555,089	117,400,193
	Unsecured - interest free			
	- from Chief Executive		32,164,394	32,164,394
	Secured - profit / interest bearing			
	<ul> <li>from conventional banking companies</li> </ul>	12.1	595,489,493	1,342,072,624
	e :			
	- from Islamic banking companies	12.2	844,492,986 1,472,146,873	113,500,000 1,487,737,018



- 12.1 This represents short term credit facilities available from various banking companies and includes unavailed finance amounting to Rs. 396.08 million (September 30, 2017: Rs. 207.93 million). These facilities are secured against pledge of sugar, equitable mortgage on property of directors to the extent of market value, ranking charge over current and fixed assets and subordination of director's loan and personal guarantee of Chief executive. Rate of mark up ranges from one month KIBOR + 1.25% to 3 months KIBOR + 2% (September 30, 2017: one month KIBOR + 1.25% to 3 months KIBOR + 2%).
- 12.2 This represents Istisna and Salam finance facilities available from various Islamic banking companies and includes unavailed finance amounting to Rs. 14.43 million (September 30, 2017: 686.50 million). These facilities are secured against pledge of sugar, first pari passu charge over plant and machinery, ranking charge over present and future current assets and subordination of director's loan and personal guarantee of Chief executive. Rate of profit ranges from relevant KIBOR + 1.75% to 2.5% (September 30, 2017: KIBOR + 1.75% to 2.25%).

		June 30,	September 30,
		2018	2017
		(Unaudited)	(Audited)
13	TRADE AND OTHER PAYABLES	Rupees	Rupees
	Trade creditors	585,416,332	730,766,375
	Accrued liabilities	164,648,397	142,039,241
	Advance from customers	164,053,900	167,885,747
	Retention money	100,659	87,083
	Workers welfare fund	11,630,065	11,630,065
	Provident fund payable	7,134,745	7,160,502
	Others	1,816,250	212,124
		934,800,348	1,059,781,137

### 14 CONTINGENCIES AND COMMITMENTS

### 14.1 Contingencies

There is no significant change in the status of contingencies and commitments as reported in the audited financial statements for the year ended September 30, 2017.

		For the third quarter ended		For the quarter ende			
		June 30,	June 30,	June 30,	June 30,		
15	SALES - NET	2018	2017	2018	2017		
	5.1225 1.21	Rupees					
	Sugar - Local	2,379,530,400	853,099,578	909,710,200	419,825,498		
	Sugar - Export	863,335,817	407,493,051	173,562,981	333,590,651		
	Molasses	123,000,000	157,305,000	50,434,027	67,386,240		
		3,365,866,217	1,417,897,629	1,133,707,208	820,802,389		
	Export Rebate	240,429,001	-	49,498,200	-		
	Federal Excise Duty	(238,290,355)	(74,931,749)	(90,347,810)	(38,267,103)		
		3,368,004,863	1,342,965,880	1,092,857,598	782,535,286		

#### 16 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party and exercise significant influence over other party in making financial and operating decisions. Related parties comprise of associated Companies, directors of the Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit fund.



Transactions with related parties other than those disclosed elsewhere are as follows:

	For the third quarter ended		For the quarter ended	
	June 30,	June 30,	June 30,	June 30,
	2018	2017	2018	2017
		Rupees	š	
Receipt of unsecured short term borrowings from the Chief Executive		235,061,788		80,211,788
nom the Chief Executive		255,001,700		00,211,700
Payment of unsecured short term borrowings				
from the Chief Executive		267,353,000	<u> </u>	70,000
Purchase of oil and lubricants				
from associated undertakings	6,770,814	10,503,450	649,740	2,535,336
Payment to associated undertakings against oil and lubricants	5,000,000	10,150,491	3,000,000	503,067
Remuneration and other benefits of				
Chief Executives and Directors	3,672,000	2,657,000	1,197,000	899,000

#### 17 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements of the Company as at and for the year ended September 30, 2017.

### 18 CORRESPONDING FIGURES

Corresponding figures have been re-arranged and reclassified, wherever considered necessary for the purposes of comparison and better presentation, the effect of which is not deemed to be material.

### 19 AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue in the Board of Directors meeting held on  $26 \, \mathrm{July}, 2018.$ 

### 20 GENERAL

Figure have been rounded off to the nearest rupee.

Karachi: 26th July, 2018

Director

Chief Financial Office